



University of East Anglia

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Dear [REDACTED]

**Freedom of Information Act 2000 – Information request (ref: FOI\_17-091)**

We have now considered your request of 07 April 2017 for information relating to the use of wealth screening services.

Our response is on page 3 of this letter, together with a copy of your request and within the attached file entitled FOI\_17-091 Appendix A.

On this occasion it is not possible to provide all the requested information. In line with your rights under section 1(1)(a) of the Act to be informed whether information is held, we confirm that the University does not hold information on the duration of the contracts with wealth-screening companies. This is because each of these contracts were for a single screen and the duration of the contract would have been the time it took the company to provide the return and we no longer hold a record of the time required to provide the return.

Additionally, we do not hold recorded information on the number of matching records returned by several of the companies with whom we have contracted. In those instances, received data was deleted after it was used, and the remaining held information does not include the number of matching records.

We hope this information will meet your requirements, however if you are not satisfied you have the right of appeal. If you wish to appeal, please set out in writing your reasons for appealing and send to the above address. You must appeal within 60 calendar days of the date of this letter. Any appeal received after that date will not be considered nor acknowledged. This policy has been reviewed and approved by the Information Commissioner's Office.

You also have a subsequent right of appeal to the Information Commissioner's Office. Further information is available on their website:

[https://ico.org.uk/Global/contact\\_us](https://ico.org.uk/Global/contact_us), or by telephone on 0303 123 1113.

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Please quote our reference given at the head of this letter in all correspondence.

Yours sincerely

Dave Palmer  
Information Policy and Compliance Manager  
University of East Anglia

## Response to Freedom of Information Act 2000 request (FOI\_17-091)

1. *Has your university ever used the services of a wealth screening company?*

*For guidance, these are third party firms which analyse the financial statuses of people on databases. These companies have been used frequently in the past by companies, charities, schools and universities to help with fundraising. For example, some well-known wealth screening companies are: Prospecting for Gold - <http://prospectingforgold.co.uk/>; Factory - <https://factory.com/> and Wealth Engine - <http://www.wealthengine.com/>. The company your university have used may not be one of these three – they are just given here for assistance.*

Yes.

2. *If your university has used the services of a wealth screening company or currently uses the services of a wealth screening company, please can you list each relevant company's name, along with details of when each firm was commissioned and for how long.*

3. *Please can you add to this list full details of what information your university provided to each wealth screening company on each occasion. For instance, this might have been the names and addresses of former students' and details of amounts of money they had previously donated to the academy. Please include the numbers of records provided.*

4. *For each occasion that your university commissioned a wealth screening company, please can you describe the information that was received in return.*

5. *For each occasion that your university commissioned a wealth screening company, please can you also describe why the service was used?*

6. *Were the people who were screened later contacted for fundraising purposes? If so, how were they contacted and how did you have their contact details?*

*You do not need to provide an explanation for each person. Please simply explain in general terms.*

Our response to questions 2-6 above is contained within the attached document entitled FOI\_17-091 Appendix A.

7. *Has your university ever shared with third parties details of people who have donated to them? If so, please provide an explanation of why the details were shared and a list of third parties which received the details.*

No.

8. *Has your university ever sold to third parties details of people who have donated to them? If so, please provide an explanation of why the details were sold and a list of third parties which received the*

No.